# B A R C E L O N A

5–9 November 2023 | W Barcelona



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### **MEET THE TEAM**



Sophie Edwards Head of Events ITIC



Helen Watts Global Partnerships Manager ITIC



**Brandon Bondsfield** Global Exhibition & Production Executive ITIC



John Williams Global Event Producer ITIC



Kate Knowles Events Administrator ITIC



**Lola Newbegin** Events Administrator ITIC

#### MODERATORS



**Marc Banting** Chief Operating Officer Voyageur Group



**Ian Cameron** Managing Director, Voyageur Group ITIC Chairman and ITIJ Editor in Chief



**Mandy Langfield** Director of Publishing Voyageur Group

## ITIC GLOBAL COMMITTEE 2023

Our thanks go the ITIC Global 2023 Advisory Committee, who have given time and expertise in helping us to shape the agenda for this year's event.



Natalya Butakova AP Companies



**Brad Dance** TuGo



Jane Hegeler Nordic Insurance Software



Laura Hilton Fairmount International



Rory O'Gara Servisource



Julie Remmington Real Travel Assistance



Geoffroy Remond Axa Assistance



Claudia Schmiedhuber Alpine Health Consulting



Patrick Schomaker Foyer Global Health



#### **MESSAGE FROM THE CHAIRMAN**

Dear all,

It's a pleasure to welcome you back to the W Barcelona for ITIC Global 2023 – Barcelona is such a beautiful city, and an ideal setting for the biggest travel and health insurance event of the year.

ITIC Global offers attendees the ideal mix of business and pleasure. It's a place where we can gather to collaborate with industry peers and colleagues, discuss important industry developments, and consider how we can move forward to embrace technology to further the reach of insurance and offer customers what they want. Our agenda this year reflects all of these diverse topics – from the application of telemedicine services, to the future of travel insurance policy development, assistance for digital nomads, and how to confront the problem of talent retention.

On the social side, we have some great events happening in the evenings – the New Attendees' Welcome Function and Official ITIC Welcome Reception on Monday, Karaoke on Tuesday, and of course the ITIJ Awards on Thursday night. All are events not to be missed!

It's been an interesting year for travel and the industries that support travellers, whether they are abroad for business or pleasure. The plethora of new technologies available, and how to utilise these to the advantage of both client and insurer, are key to how we forge new paths and partnerships within the travel insurance industry. And ITIC is the place to build those partnerships. Meet new people, collaborate with existing colleagues, and be part of the future of our industry.

I look forward to meeting you all over the course of the week.

IAN CAMERON ITIC Chairman & ITIJ Editor in Chief



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# Brief Agenda

ITIC DESK OPENING TIMES

Monday 09:00–17:00 Tuesday 09:00–17:00 Wednesday 09:00-17:00 Thursday 09:00-13:00

#### Sunday 5 November 2023

15:00–17:00 Early Registration and Meet the Exhibitors

#### Monday 6 November 2023

07:30–08:15	ITIC Global Running Club – sponsored by Gamma Air Medical and European Air Ambulance	
09:00-10:00	Registration and Welcome Coffee – sponsored by Connex Assistance	
10:00-10:45	Keynote Speaker: Russ Malkin, Founder and Owner, Big Earth Productions	
10:45-11:15	Networking Coffee – sponsored by HM Hospitales	
11:15-12:45	Session 1: The future of telemedicine and its application in the travel and international health insurance sectors	
12:45-14:15	Networking Lunch – sponsored by Peak Medevac	
14:15-15:45	Session 2: Air ambulances – what does the future hold for payers and providers?	
15:30-16:30	Exhibitors' Cocktail Hour – sponsored by Flywire	
15:30-16:30	Networking Coffee Break – sponsored by HM Hospitales	
18:00-19:00	New Attendees' Welcome Reception	
19:00-21:00	ITIC Global 2023 Welcome Party sponsored by AQA Assistance, Collinson, European Air Ambulance, Northcott Global Solutions	

#### Tuesday 7 November 2023

07:30–08:15	ITIC Global Running Club – sponsored by Gamma Air Medical and European Air Ambulance
09:00-09:30	Registration and Welcome Coffee – sponsored by Connex Assistance
09:30-11:00	Session 3: Looking ahead – the evolution of travel insurance in line with changing customer needs
11:00-11:30	Networking Coffee – sponsored by SARPA Assistance



## 11 Years of Global Ground Transportation on Display at ITIC 2023

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TI

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Deutsches Rotes Kreuz

# Brief Agenda

 ITIC DESK OPENING TIMES

 Monday
 09:00-17:00

 Tuesday
 09:00-17:00

Wednesday 09:00-17:00 Thursday 09:00-13:00

#### Tuesday 7 November 2023

11:30-13:00	Session 4: Technology, expats and digital nomads – the future of insurance and assistance	
13:00-14:30	Networking Lunch – sponsored by Peak Medevac	
14:30–16:00	Medical Directors' Forum: High-risk pregnancy away from home – management and repatriation. Led by Dr Bettina Vadera, AMREF Flying Doctors	
14:30-16:00	Provider Network Forum, Led by Laura Hilton, Fairmount International	
16:00-16:30	Networking Coffee – sponsored by SARPA Assistance	
16:30-18:00	EURAMI General Assembly	
21:00-LATE	Cocktails & Karaoke – sponsored by Commercial Medical Escorts	

#### Wednesday 8 November 2023

07:30–08:15	ITIC Global Running Club – sponsored by Gamma Air Medical and European Air Ambulance		
08:15-09:00	Morning Yoga – sponsored by SkyCare Global		
09:00-09:30	Registration & Networking Coffee – sponsored by Connex Assistance		
09:30-11:00	Session 5: Digital fraud – identifying the risks and finding solutions		
11:00-11:30	Networking Coffee – sponsored by Dana Farber Cancer Institute		
11:30-13:00	Session 6: Mental health coverage, assistance and evacuation		
13:00-14:30	Networking Lunch		
14:30-16:00	Air Ambulance Forum: Talent recruitment and retention		
15:00-17:00	Hospital Tour: HM Nou Delfos		
16:00-16:30	Networking Coffee – sponsored by Dana Farber Cancer Institute		
16:30-20:00	University of Barcelona Tour hosted by Aeromedical and Marine TRI		













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# **Brief Agenda**

 ITIC DESK OPENING TIMES

 Monday
 09:00-17:00

 Tuesday
 09:00-17:00

Wednesday 09:00-17:00 Thursday 09:00-13:00

#### Thursday 9 November 2023

09:00-09:30	Networking Coffee	
09:30-11:00	Session 7: Hospital pricing and cost containment solutions	
10:00-12:00	Exhibitors' Brunch	
13:00–16:30	Optional Social Event   Sagrada Familia Tour sponsored by Rowland Brothers International	
19:00-23:00	The ITIC Global Finale Dinner & ITIJ Awards	
22:30-LATE	The After Party! Entertainment sponsored by AirMed International and International Medical Center	



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#### 3-5 MARCH 2024 | SOFITEL LEGEND CASCO VIEJO

## JOIN THE ITIC COMMUNITY

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Why Cost Containment Is Important in Healthcare?

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#### Medical Cost containment is important for several reasons.

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#### **MEET THE EXHIBITORS**

## Event floorplan

60

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82

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LEVEL

ITIC's global gathering is where providers and payers from around the world come together to network, collaborate and socialise. The ITIC Exhibition Hall is a showcase for our exhibitors to highlight their services for the international insurance community as part of a truly global marketplace.

#### **GLOBAL EXHIBITORS**



Malteser Aeromedical EURAMI

EURAMI

WTA by has

Elite Global Doctors by has



# Where business that matters happens face to face

### **ITIC Global Networking Lounge**

Come relax, refuel and network with us at ITIC. Open Monday - Thursday, we look forward to connecting with you.

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#### **MONDAY 6 NOVEMBER 2023**

## Monday



#### 07:30 ITIC Global Running Club – sponsored by Gamma Air Medical and European Air Ambulance

08:15 OUTSIDE | W BARCELONA LOBBY

Gamma Air Medical and European Air Ambulance invite you to put your best foot forward and start the day with a relaxed guided 5k run along Barcelona's iconic beachfront. The ITIC Global Running Club is suitable for all abilities. Sign up and join us!

#### 09:00 Registration and Welcome Coffee – sponsored by Connex Assistance

- ех 10:00

11:15

EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Start your first full day at ITIC Global right – collect your badge, grab a coffee and a snack, and mingle with attendees in the Exhibition Hall before sessions begin.

#### 10:00 Keynote Speaker: Russ Malkin, Founder and Owner, Big Earth Productions

10:45 CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

Keynote speaker Russ Malkin is a British TV producer, director, adventurer, author and founder of Big Earth Productions, and has captivated audiences worldwide with his adventure travel series and documentaries. For the ITIC audience, Russ will share how he works with industry professionals to assess, minimise and mitigate the risks casts and crews face while travelling to inhospitable environments. There will be some hair-raising stories of how teams manage when things go wrong in remote areas.

SPEAKER



Russ Malkin TV producer, director, adventurer, author and founder Big Earth Productions

#### 10:45 Networking Coffee – sponsored by HM Hospitales EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Get refreshed and take a moment to chat with fellow attendees and the ITIC Global exhibitors care of HM Hospitales.

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#### Session 1: The future of telemedicine and its application in the travel 11:15 and international health insurance sectors 12:45

#### CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

While Covid-19 brought forward the widespread adoption and application of telehealth services across the world, its use has dropped dramatically since restrictions were lifted. How can insurers, hospitals and international medical assistance providers continue to make the best use of the technology platforms available, encouraging customers to engage with their health practitioners to lower costs and ensure prompt and efficient care?

SPEAKERS



Dr Francois-Xavier Duchateau Group Chief Medical Officer Allianz Partners



Noelle Weinrich Director of Product GeoBlue



14:15

Daniel Birrer Chief Sales Officer Medi24

#### 12:45 Networking lunch – sponsored by Peak Medevac

#### EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Enjoy some local cuisine while continuing your meetings and discussions.

#### Session 2: Air ambulances – what does the future hold for payers 14:15 and providers?

#### 15:45 CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

Air medical transportation frequently costs tens of thousands of dollars, but are insurers getting value for money for these services? Air ambulance companies need to show transparency with costs and demonstrate to payers that their experience and expertise is worth the expense, and that in the air ambulance sector, as in life, you get what you pay for. Cutting corners and costs when it comes to critical care medical transport is not the best way to save money or treat patients. While providers battle with increasing costs – from fuel, to staffing and medical equipment – they cannot absorb these costs alone, and payers are going to feel the impact as well.

#### SPEAKERS



**Brandon Bates** Sr. Director Global Strategy & Partner Relations AirMed International



**Lisa Humphries Business Development Director** Capital Air Ambulance



#### Julie Remmington Director Real Travel Assistance





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19.00

#### 15:30 Exhibitors' Cocktail Hour – sponsored by Flywire

EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Grab a cocktail – or mocktail – and meet this year's exhibitors, in our biggest-ever hall.

#### Networking Coffee Break – sponsored by HM Hospitales 15:30

EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Get refreshed and take a moment to chat with fellow attendees and the ITIC Global exhibitors care of HM Hospitales.

#### New Attendees' Welcome Reception 18:00

LA LLOTJA DE MAR | TRANSFER DEPARTS AT 17:30 FROM W LOBBY

A chance for first time ITIC Global attendees to meet the ITIC committee and get to know each other.

This event is by invitation only.

#### ITIC Global 2023 Welcome Party co-sponsored by AQA Assistance, 19:00 Collinson, European Air Ambulance and Northcott Global Solutions 21.00

LA LLOTJA DE MAR | TRANSFER DEPARTS AT 18:30 FROM W LOBBY

We have a very special night of celebration planned for ITIC Global's official opening party. Join us for a night you won't forget in a stunning 15th Century building with dramatic Gothic architecture.



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**MONDAY 6 NOVEMBER** 

19:00-21:00

GLOBAL BARCELONA 5-9 NOVEMBER 2023

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LA LLOTJA DE MAR PASSEIG D'ISABEL II, 1, 08003 BARCELONA TRANSFERS DEPART AT 18:30 FROM W BARCELONA LOBBY

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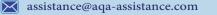
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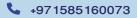


### **AQA-Assistance**

AQA Assistance , part of AQA Assistance Group, represented by our headquarters in Dubai under the name "AQA Assistance for medical billing service "is an assistance company based in Dubai, United Arab Emirates, AQA Group, was founded in 2000 by a group of professionals looking to provide the best quality of assistance Worldwide, Thanks to a reputation for prompt responses and successful resolutions, we have since expanded to include additional branch offices in USA, United Kingdom, United Arab Emirates, Egypt, Tunisia, Morocco, Jordan Oman, Lebanon, Saudi Arabia Kuwait Bahrain Qatar Tanzania Algeria, Sudan, Libya, Afghanistan, Iraq.









#### INTERNATIONAL TRAVEL & HEALTH INSURANCE CONFERENCES

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## JOIN THE ITIC COMMUNITY

ITIC MEA 2024 is an opportunity to forge partnerships with companies operating across the region – working together to secure the future of the travel and health insurance industry.

Stay up to date with ITIC MEA 2024 and **register your interest** today!



## VISIONARIES BEYOND BOUNDARIES





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#### **TUESDAY 7 NOVEMBER 2023**

## Tuesday

09:30



#### 07:30 ITIC Global Running Club – sponsored by Gamma Air Medical and **European Air Ambulance** 08.15

OUTSIDE | W BARCELONA LOBBY

Put your best foot forward and start the day with a relaxed guided 5k run along Barcelona's iconic beachfront. The ITIC Global Running Club is suitable for all abilities. Sign up and join us!

#### Registration and Welcome Coffee – sponsored by Connex Assistance 09:00

EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Registration is open if you have yet to collect your attendee badge and conference bag. Otherwise enjoy a coffee, catch up with your ITIC friends and make new connections.

#### Session 3: Looking ahead – the evolution of travel insurance in line 09:30 with changing customer needs 11.00

#### CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

Being able to predict what travellers want and need is key to being on the front line of travel insurance provision. Making use of the latest data allows insurers to better predict, assess and price risk accurately. In a fast-moving world where travellers jump on a plane at a moment's notice, is the travel insurance sector keeping up with customer demand for instant coverage and claims reimbursement? How can traditional insurers keep up with the pace of the insurtech startup disruptors?

#### SPEAKERS



Katie Crowe Global Head of PR & Communications battleface



Irene García Saez Deputy Chief Business Officer and Chief Data Officer MAWDY



Lauren Gumport Vice President of Communications & Brand Strategy Faye

#### Networking Coffee – sponsored by SARPA Assistance 11:00 EXHIBITION HALL | THE GREAT ROOM, W BARCELONA 11:30

Get refreshed and take a moment to chat with fellow attendees and the ITIC Global exhibitors.

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#### Session 4: Technology, expats and digital nomads – the future of 11:30 insurance and assistance 13:00

#### CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

International health insurance and long-stay travel insurance allow increasing flexibility for workers of all ages and abilities. Whether it is a freelance journalist heading to a dangerous area for reporting purposes, or someone opting out of life in the City to work remotely from the Caribbean, the opportunities are endless. But how can the industry cater to the needs of these travellers and ensure they have the right medical cover and assistance provision in place when they need it most?

SPEAKERS



Natalya Butakova Chief Executive Officer AP Companies



14:30

Elliott Draga Chief Commercial Offer Nordic Insurance Software



**Shaun Boulter** Global Head of Security & Operations – Corporate Mobility AXA Partners/AXA Assistance

#### 13:00 Networking lunch – sponsored by Peak Medevac

#### EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Time to refuel, refresh and network whilst enjoying a delicious stand-up buffet lunch hosted within the hall.

#### Medical Directors' Forum: High-risk pregnancy away from home -14:30 management and repatriation. 16:00 Led by Dr Bettina Vadera, AMREF Flying Doctors

CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

Pregnancy is not an illness and pregnant women travel for business or pleasure. As expatriates, pregnant women may decide to deliver in the country of their deployment. But when the pregnancy becomes high risk due to unforeseen complications that are threatening the health of the mother or her foetus, special care is often required that may not be available at the local destination. This year's Medical Directors' Forum will focus on the challenges of high-risk pregnancy away from home, which is a concern for both assistance and insurance companies, as well as for air ambulance providers.

CASES PRESENTED BY:



**Dr Solenn Coz** Medical Director Airlec Air Ambulance



**Dr Joseph Lelo** Medical Director AMREF Flying Doctors



Dr Susana de la Fuente Medical Director Iris Global



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#### 14:30 Provide \_ studio 1 & 16:00

#### Provider Network Forum

STUDIO 1 & 2, W BARCELONA

Led by Laura Hilton, Fairmount International

The most fun you can have while optimising the insurer/medical provider relationship and building understanding of international medical networks! This must-attend Forum brings together payers and providers to have open and honest discussions about how they can work more effectively together to achieve the best outcomes for patients, fair value for insurers, and fair payment terms for providers.

#### SPEAKERS



Dr Antika Jacqueline Klein UM & TPPS, BDMS Medevac Center Director Bangkok Dusit Medical Services PCL.



**Lynne Fung** Executive Director Matilda International Hospital



#### Mark Smith Head of Private Medical Insurance Relationships and Product Development

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18:00

# 16:00 Networking coffee break – sponsored by SARPA Assistance EXHIBITION HALL | THE GREAT ROOM, W BARCELONA 16:30 Get refreshed and take a moment to chat with fellow attendees and the ITIC Global exhibitors.

16:30 EURAMI General Assembly – CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

This is a members-only meeting. The EURAMI Board will update their members on the organisation's annual progress and developments. For more information, please contact info@eurami.org

#### 21:00 - SALT, W BARCELONA LATE Ready to share your hidden talents<sup>2</sup>I CME invite you to gather for a fun night of karaoke singing dance

Ready to share your hidden talents?! CME invite you to gather for a fun night of karaoke, singing, dancing and laughs. Release your inner popstar or form a supergroup with industry friends for a good old singalong!



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CME PRESENTS



#### Salt Restaurant, Tuesday 7 November from 21:00





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#### 07:30 ITIC Global Running Club – sponsored by Gamma Air Medical and European Air Ambulance

08:15 OUTSIDE | W BARCELONA LOBBY

Put your best foot forward and start the day with a relaxed guided 5k run along Barcelona's iconic beachfront. The ITIC Global Running Club is suitable for all abilities. Sign up and join us!

#### 08:15 Morning Yoga – sponsored by SkyCare Global

08.13

#### OUTSIDE | W BARCELONA LOBBY

Jenny Suno Wu of SkyCare Global will guide you through a morning practice of presence and embodiment on the beach to start the day (beginners are welcome). Her teaching style draws inspiration from Hatha Yoga, slow Vinyasa and gentle QiGong, a Chinese form of life energy cultivation. She qualified as an instructor in 2018 and holds wellbeing retreats in Italy. No sign-up necessary. Bring a towel or your mat.







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# 09:00 Registration & Networking Coffee – sponsored by Connex Assistance EXHIBITION HALL | THE GREAT ROOM, W BARCELONA 09:30

Grab a coffee and chat with fellow attendees in the Exhibition Hall before sessions begin.

#### 09:30 Session 5: Digital fraud – identifying the risks and finding solutions

#### CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

As the world of international travel insurance and healthcare continues to adopt digital solutions, what are providers and payers doing to minimise the risk of fraud occurring, whether to themselves or to their customers? Experts in this session will discuss how to deter fraud, prevent it from slipping through the net, and how digital solutions differ from more traditional fraud detection techniques.

#### SPEAKERS

11:00

11:30



Phil Peart Senior Manager, Travel Claim Investigations Allied Universal Compliance and Investigations



Alan Abreu European Cyber Manager BOXX Insurance Inc.



Charlie Tizard VP, Risk & Regulatory Compliance Vitesse PSP Ltd

#### 11:00 Networking Coffee – sponsored by Dana Farber Cancer Institute

EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Get refreshed and take a moment to chat with fellow attendees and the ITIC Global exhibitors.



# **UK BOURNEMOUTH**Hilton, Bournemouth 8-9 MAY 2024



# A Global Leader in Cancer Care



At **Dana-Farber Cancer Institute**, we welcome patients from all over the world who need advanced and patient centered cancer treatment. Dana-Farber is one of the world's leading cancer centers with specialists in every type of cancer. We work together with patients to tailor a treatment plan according to their cancer type, stage and unique situation. Our patients have access to the latest treatment options available, many of which were pioneered here.

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do here changes lives everywhere®





Dana-Farber is the only hospital ranked in the top five nationally by U.S. News & World Report in both adult and pediatric cancer care.



dana-farber.org

#### 11:30 13:00

14:30

#### Session 6: Mental health coverage, assistance and evacuation CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

The increasing prevalence of mental health conditions among the wider community have resulted in a significant rise in the need for coverage of these conditions from travel insurance and international health insurance providers. Policy terms and benefits dictate the medical assistance that can be provided to insureds, so what is realistic for coverage and assistance? Experts in this session will consider the underwriting of policies, the most common calls for assistance related to mental health of travellers, and how evacuations and repatriations are carried out.

SPEAKERS



**Dr Adrian Hyzler** Chief Medical Officer



Crisis24

Susan Yates Head of Americas Region Falck Global Assistance



**Dr Thomas Buchsein** Associate Medical Director FAI Aviation Group



**Darren Saunders** Managing Director – Payingtoomuch.com Staysure Group

#### 13:00 **Networking Lunch**

EXHIBITION HALL | THE GREAT ROOM, W BARCELONA

Time to refuel, refresh and network whilst enjoying a delicious stand-up buffet lunch hosted within the Exhibition Hall.

#### ITIC Educational Session: Air Ambulance Forum – Talent recruitment 14:30 and retention 16:00

CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

As senior industry representatives from around the world gather at ITIC Global, we have a unique and valuable opportunity to share the most pertinent concerns, challenges and solutions the air ambulance industry has currently. One of the most significant issues facing providers right now is that of recruitment – whether that is of pilots, flight crew or medical crew. This important issue will be addressed by our expert panellists, looking at the problem from all angles, how different providers are developing solutions, and considering new approaches.

SPEAKERS



Anne Rodenburg Commercial Director AirLink Ambulance



Rory O'Gara Chief Operations Officer Servisource



Jérôme Pin Deputy CEO-General Secretary European Air Ambulance



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We wish everyone all the best for the Awards and much success in the year ahead. Thank you to the ITIJ community for your support.





Tell me more

17:00

#### 15:00 Hospital Tour: HM Nou Delfos

#### HM NOU DELFOS, BARCELONA | TRANSFER DEPARTS FROM W BARCELONA LOBBY

HM Hospitales invite ITIC Global attendees to visit their nearby facility, the HM Nou Delfos Hospital. The new HM NOU Delfos is a comprehensive medical-surgical centre equipped with the latest technology and with a wide portfolio of 30+ medical specialities and services that make it one of the leading private hospitals in Barcelona and Catalonia. Sign-up is required to join this tour.



#### 16:00 Networking Coffee – sponsored by Dana Farber Cancer Institute EXHIBITION HALL | THE GREAT ROOM, W BARCELONA 16:30

Get refreshed and take a moment to chat with fellow attendees and the ITIC Global exhibitors.

# 16:30 University of Barcelona Tour hosted by Aeromedical and Marine TRI UNIVERSITY OF BARCELONA | TRANSFER DEPARTS FROM W BARCELONA LOBBY 20:00

Aeromedical and Marine TRI is pleased to invite you for a guided tour at the University of Barcelona. This year marks the 150th anniversary of this renowned institution, and we are excited to explore its unique spaces and learn more about its history. During the tour, you will have the opportunity to visit some of the university's most emblematic spaces of the historic Main Building, the beautiful Botanical Garden, and the impressive Main Hall and the very special Paranimf room. You will also hear from expert guides about the university's role in shaping the intellectual and cultural life of Barcelona, and its impact on the wider world. Sign-up is required to join this tour.







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# BOURNEMOUTH

#### 8-9 MAY 2024 | HILTON BOURNEMOUTH

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ITIC UK 2024 is an opportunity to forge partnerships with companies operating across the region – working together to secure the future of the travel and health insurance industry.

Stay up to date with ITIC UK 2024 and **register your interest** today!





It's not just about the balance between *digital-first* or a *human touch*.

Or about networks or negotiated settlements or direct contracts.

It's about creating the *right solutions* for you, your insurance products and your members.

And working with a partner who gives you *all the options.* 

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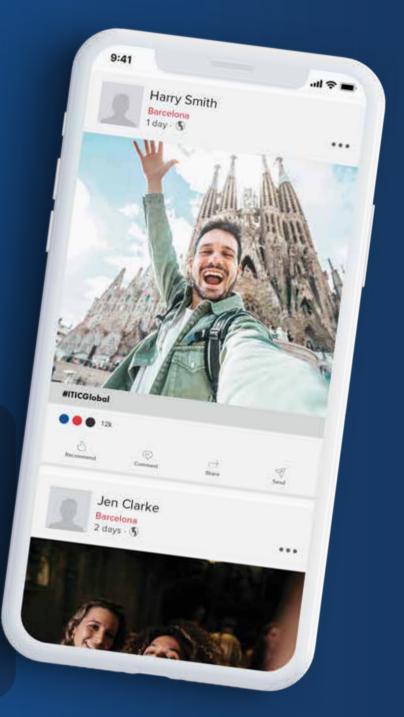


On the aeroplane heading to Barcelona? 🛪

Drinking a cerveza on the terrace after a long conference day?

Dining al fresco in Las Ramblas? 🗙

Capture the moment, whatever it may be, and be in with a chance of winning a FREE REGISTRATION for ITIC Global 2024!





Use #ITICGlobal on LinkedIn or post in the ITIC Barcelona app. Winner will be announced after ITIC Global 2023!



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#### INTERNATIONAL TRAVEL & HEALTH INSURANCE CONFERENCES



16-18 JUNE 2024 | MANDARIN ORIENTAL, BANGKOK

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#### **THURSDAY 9 NOVEMBER 2023**

# Thursday



#### 09:00 Networking Coffee

THE GREAT ROOM FOYER, W BARCELONA

Get refreshed and take a moment to chat with fellow attendees and the ITIC Global exhibitors

#### 09:30 Session 7: Hospital pricing and cost containment solutions

# 11:00

12:00

09:30

#### CONFERENCE ROOM | THE MEGA ROOM, W BARCELONA

As ever, payers are concerned about medical inflation and increasing costs of treatment around the world. Are there real and effective ways that payers can combat these increases, and how can hospitals work best to achieve fair payment solutions that result in long-term business relationships that are meaningful and beneficial to all parties? Speakers in this session will look at medical costs in the US, specifically high cost of living cities; while contrasting medical provider and payer points of view will be identified and solutions sought.

#### SPEAKERS



Helen Calderini Head of Global Medical Network APRIL International Care France



**Jason Davis** Chief Revenue Officer The Phia Group, LLC



Mark Smith Head of Private Medical Insurance Relationships and Product Development The London Clinic

#### 10:00 Exhibitors' Brunch

#### THE GREAT ROOM FOYER, W BARCELONA

Join the ITIC Global exhibitors for more networking over a fabulous brunch spread on the final morning of the conference. Savour some local delicacies and traditional classics with old friends and new, making sure you get the most out of the opportunity to build connections with fellow attendees.

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#### 13:00 Optional Social Event | Sagrada Familia Tour sponsored by Rowland **Brothers International** 16:30

#### SAGRADA FAMILIA | TRANSFER DEPARTS 12:45 FROM W BARCELONA LOBBY

Rowland Brothers International would like to invite you on a tour of Barcelona's masterpiece and most recognisable monument, Antoní Gaudí's Sagrada Familia. The Sagrada Familia, a modernist church, is one of Gaudi's most famous works in the city. It is a truly unique building and an absolute must see for anyone visiting Barcelona. Request a place on this free visit when you register. Tickets are limited and you will be notified if you have a space.





**TOUR DEPARTS FROM W LOBBY** Places on this tour have been allocated. To join the waiting list, please email info@itic.co

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23:00

#### 19:00 The ITIC Global Finale Dinner & ITIJ Awards

THE GREAT ROOM, W BARCELONA

The ITIJ Awards recognise the extraordinary efforts of companies from across all sectors of the travel and health insurance industry, with a black-tie dinner that concludes the ITIC Global conference. Celebrate with your industry peers, reward your teams' hard work and don't forget your dancing shoes for the after party...

#### The After Party! Entertainment sponsored by AirMed International and 22:30 International Medical Center 02.00

SALT, W BARCELONA

Everyone is invited to celebrate the end of another fantastic ITIC Global at our infamous After Party! With live music and some of the best dance moves this side of the Mississippi, make sure you join us to say adios to this vear's event.



ITIJ AWARDS

### CELEBRATI

W Barcelona Hotel

# XCELLENCE

Thursday 9 November 2023

#### JOIN US IN CELEBRATION

The 2023 ITIJ Awards live from Barcelona itij.com/awards





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### GLOBAL 10-14 NOVEMBER 2024

#### INTERNATIONAL TRAVEL & HEALTH INSURANCE CONFERENCES



10-14 NOVEMBER 2024 | VIENNA

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# We are right beside you with our **7 hospitals** in Antalya Bay

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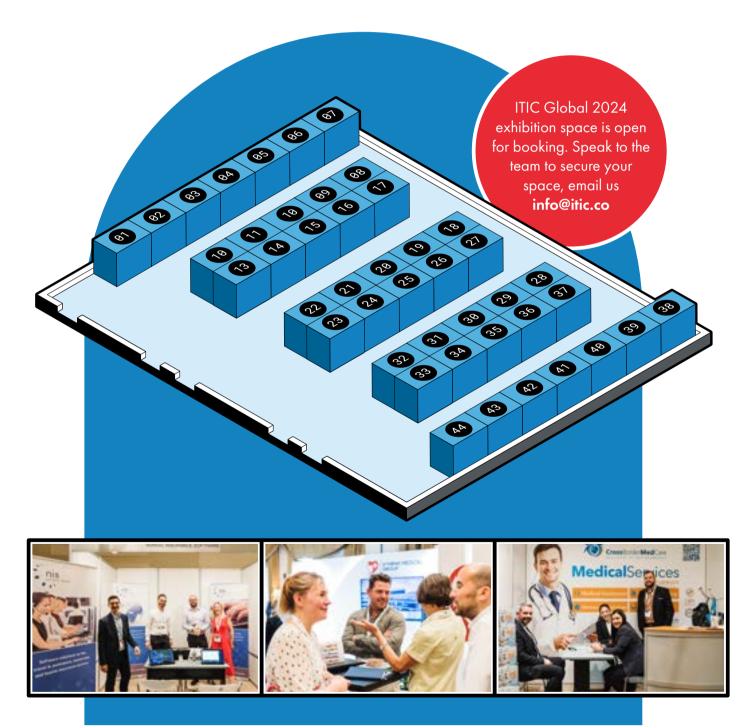




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#### JOIN THE ITIC COMMUNITY UPCOMING EVENTS



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Sofitel Legend Casco Viejo, Panama City **3–5 March 2024** 





Four Seasons Nile Plaza, Cairo

21-23 April 2024





Hilton Bournemouth, Bournemouth

8-9 May 2024





Mandarin Oriental, Bangkok

16-18 June 2024





Hilton Vienna Park, Vienna

10-14 November 2024